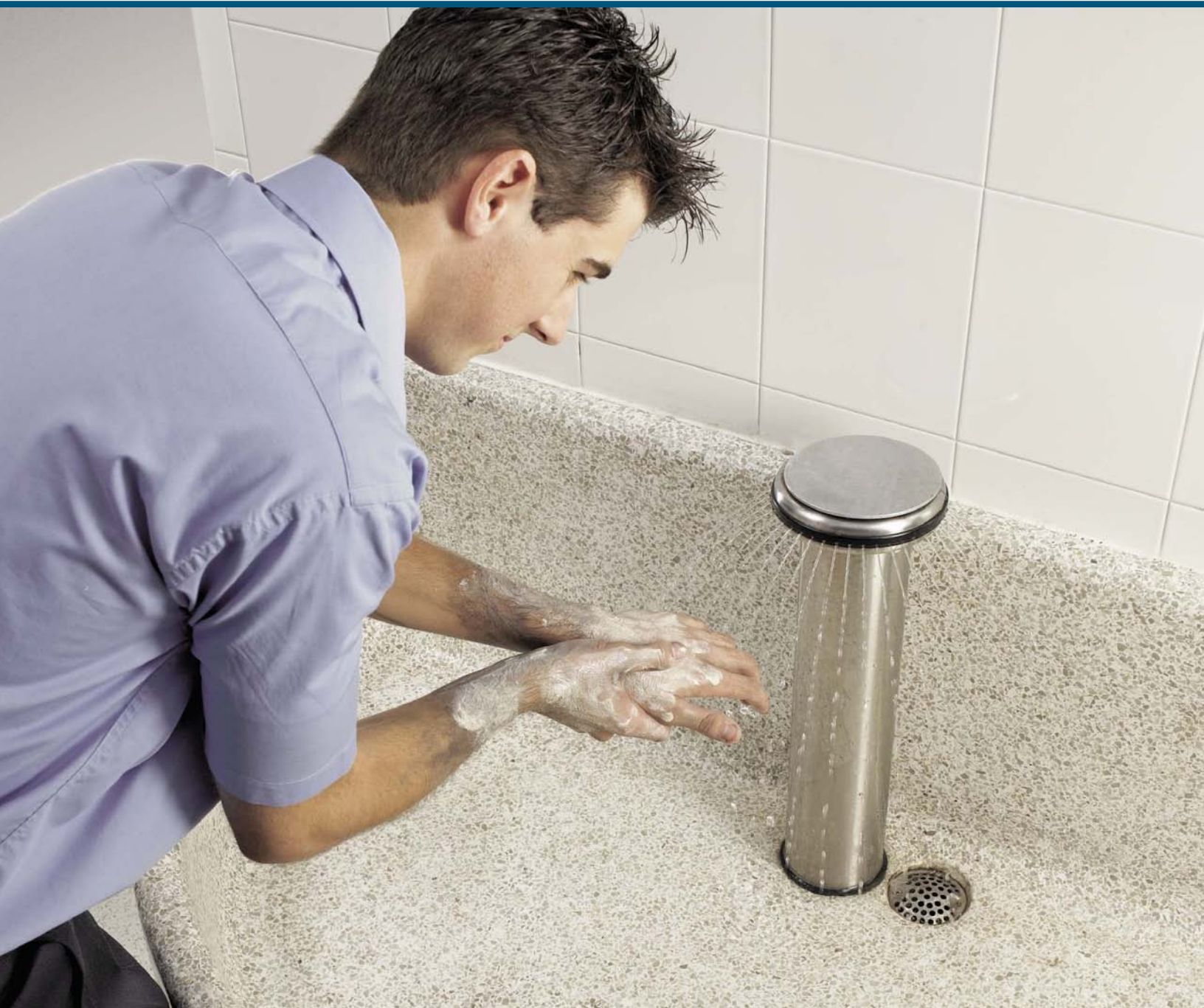


Get better results from your wellness program



GOJO Hand Hygiene Program for Manufacturing Facilities

You have a great wellness program in place



...so why are so many workers sick?

Maybe there's a **gap.**

Most wellness programs focus on disease management by addressing smoking, exercise, diet, prenatal care, stress reduction...all the important lifestyle choices that impact long-term health. If yours doesn't include hand hygiene, you might be missing an opportunity for more immediate results.

Poor hand hygiene habits can have a huge impact on business results. Germs spread by hands may lead to illness. And most work environments expose skin to a variety of skin risks that could lead to occupational dermatitis. In either case, you pay the price in:

- Medical claims
- Lower productivity
- Unplanned absences
- Unskilled temporary labor
- Overtime

How does
illness impact
your
business?

A two-part program with **proven results.**



Part I



**Help stop the spread
of germs with PURELL®.**

GOJO makes it easy to integrate hand hygiene into your health promotion program with a two-part program designed to help stop the spread of germs that may cause illness and improve skin condition to help prevent occupational skin disease.



Part II



**Improve skin condition
with GOJO®.¹**

**Focus on wellness and get
results now with the GOJO
Hand Hygiene Program
for Manufacturing Facilities.**

Part I

One touch...



and **SUDDENLY**
the germs are spreading.

Are you prepared for an illness outbreak?

Most germs are spread by hands, and hands carry germs throughout the office. With one touch, germs spread to co-workers and work surfaces.

Hands spread germs.

Germs may cause illness.

That can **cost you big.**

Illness may have a real impact on your company. Studies show that respiratory illness alone can cost as much as \$134 per employee per year and 4.1 hours of lost productivity per day.² In addition, healthcare and other business costs can rise. Not to mention the impact on employee morale.

Why don't we just wash?

Because soap and water are in the restroom.
We're busy at work...where the germs are.

"The average desk harbors over 10 million germs."³



Telephone
25,127
Germs
per sq. inch



Desktop
20,961
Germs
per sq. inch



Keyboard
3,295
Germs
per sq. inch

Help stop the spread of germs with PURELL®

PURELL Pal and PURELL Desk Caddy for Offices

PURELL, America's #1 instant hand sanitizer.

PURELL Instant Hand Sanitizer kills 99.99% of most common germs that may make you sick. It's the brand people know and trust.

Put PURELL where the germs are.

Germs are everywhere. That's why it's important to put PURELL in areas where it will be easily accessible to employees.

Many options for plant-wide use



Educational materials to encourage use.

Brochures. Posters.

A web site. Everything you need to educate employees on how to help reduce the spread of germs in the workplace with PURELL.



Proven results in absenteeism.

Recent results of outcome studies show significant decreases in absenteeism due to illness following the implementation of a hand hygiene program using alcohol-based hand sanitizer.

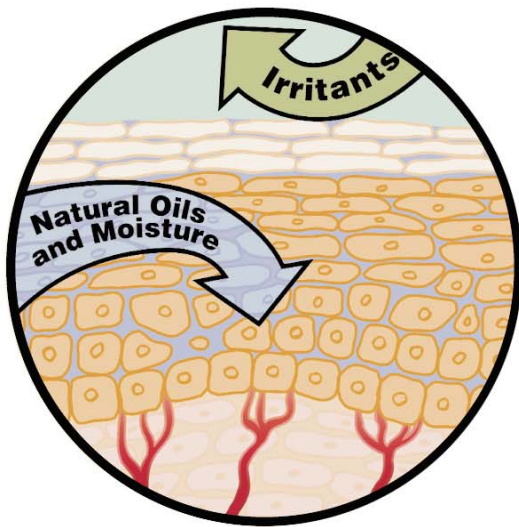
Office setting	21%	reduction in absenteeism due to illness ⁴
Schools	51%	reduction in absenteeism due to illness ⁵
College dorms	40%	reduction in absenteeism due to illness ⁶

Part II

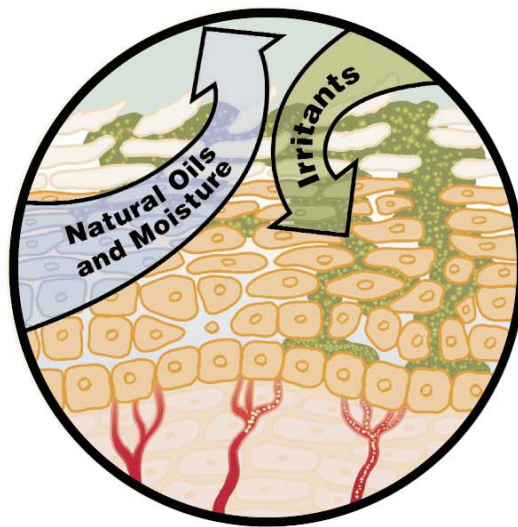
Skin disease

is the leading cause
of occupational illness.⁷

Healthy skin



Damaged Skin



There are many potential irritants
in a manufacturing environment.



Skin disease is one of the most costly and rapidly expanding medical conditions in the United States. Direct medical expenses for contact dermatitis alone are more than \$1.4 billion, and productivity losses are estimated to be another \$500 million.⁸ We help you address this important issue with a complete program of products and support to meet the full range of skin care and hand cleaning needs.

Our strategy for preventing occupational dermatitis is simple: Maintain skin's natural barrier function. Healthy, well-conditioned skin retains more moisture and is less likely to absorb and react to incidental exposure to irritants.

Improve skin condition with GOJO®.



GOJO®, America's #1 hand cleaner brand.⁹

GOJO, it's the brand people know and trust.

Put the right products where they are needed.

We provide assistance in recommending the mildest, effective hand cleaner for each area of your facility. And to help keep skin healthy, make our exclusive GOJO® HAND MEDIC® Professional Skin Conditioner available to employees as part of a healthy skin care regimen.

Training program

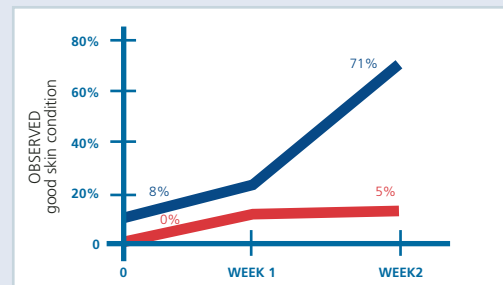


- Describes the benefits of healthy skin
- Demonstrates healthy skin care behaviors
- Introduces your facility's skin care program

Proven results in 14 days.¹

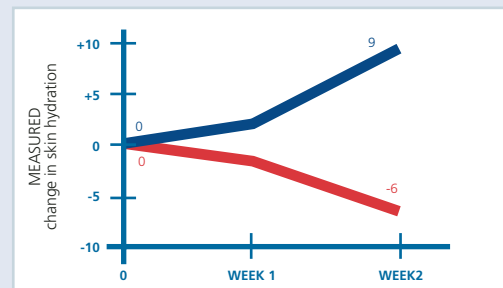
Recent outcome studies confirm consistently dramatic results in improving skin condition – in two weeks or less.

Workers felt it.



Workers following the GOJO program, including training and recommended skin care practices, could see and feel the difference in their own skin. After implementing the GOJO program, 71% of workers rated their skin as "good," while only 5% of the control group did so.

Data proved it.



We used scientific instruments to measure skin hydration, the amount of moisture in the outer layers of the skin, which helps to keep skin intact and prevent cracking. This confirmed that workers using the GOJO healthy skin regimen had significantly better skin condition than the control group.

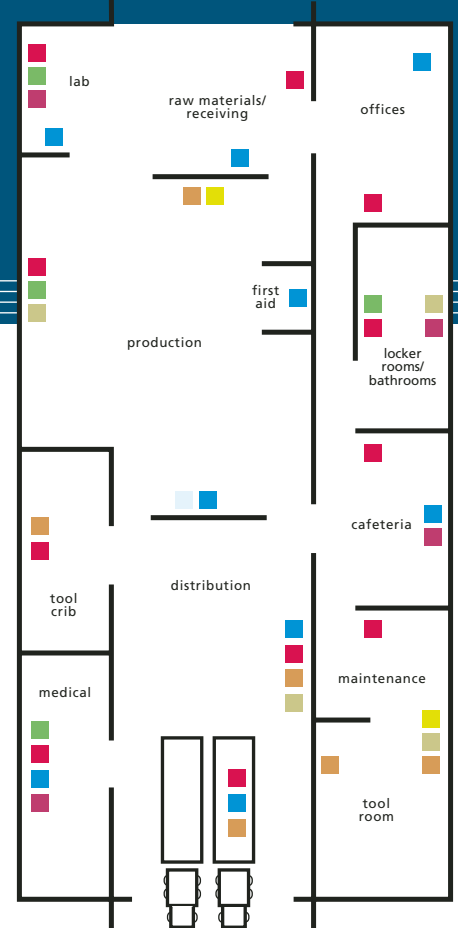
GOJO REGIMEN CONTROL GROUP

Put GOJO to Work in Your Facility.

Let us conduct a GOJO Needs
Analysis of your facility.

Product Recommendations

Purpose	Description	Order No.	Uses Dispenser
Skin Conditioner	GOJO® HAND MEDIC® Professional Skin Conditioner		
	500 mL bag-in-box refill	8242-06	8200-12
	5 fl oz tube	8150-12	--
Light to Medium Grease & Oil	GOJO MULTI GREEN® Hand Cleaner		
	5000 mL refill	7565-02	7500-01
	2000 mL refill	7265-04	7200-01
Medium Duty Wipes	GOJO FAST WIPES® Hand Cleaning Towels		
	225 Count Bucket	6299-02	--
	130 Count Bucket	6298-04	--
	60 Count Resealable Pak	6285-06	--
Heavy Grease, Tar, Oil and also Sticky Soils	GOJO SUPRO MAX™ Hand Cleaner		
	5000 mL refill	7572-02	7500-01
	2000 mL refill	7272-04	7200-01
Heaviest Grease & Oil	GOJO POWER GOLD® Hand Cleaner		
	5000 mL refill	7596-02	7500-01
	2000 mL refill	7295-04	7200-01
	14 fl. oz. with GRIPPIT™ Nail Care Brush	0987-12	--
Oil-Based Paint & Stain	GOJO Paint & Body Shop Hand Cleaner		
	Flat Top Gallon	1019-02	1279-01
	22 fl. oz. tube	1018-06	--
	5 fl. oz. tube	1016-12	--
Difficult Ink	GOJO Ink & Stain Hand Cleaner		
	14 fl. oz. with GRIPPIT™ Nail Care Brush	1009-06	--
Foam Shower Soap	GOJO Luxury Foam Hair & Body Wash		
	FMX-20™ 2000 mL refill	5263-02	5255-06
	FMX-12™ 1250 mL refill	5163-03	5155-06
Antibacterial Foam Hand Soap	GOJO Luxury Foam Antibacterial Handwash		
	FMX-20 2000 mL refill	5262-02	5255-06
	FMX-12 1250 mL refill	5162-03	5155-06
Foam Hand Soap	GOJO Luxury Foam Handwash		
	FMX-20 2000 mL refill	5261-02	5255-06
	FMX-12 1250 mL refill	5161-03	5155-06
Hand Sanitizer	PURELL® Instant Hand Sanitizer		
	PURELL Pal with 8 fl oz bottle	9600-PL1	--
	PURELL Desk Caddy with 8 fl oz bottle	9600-DC1-BLK	--
	PURELL 8 oz pump bottle refill	9652-12	--
	PURELL NXT® 1000 mL refill	2156-04	2120-06
Hand Sanitizing Wipes	PURELL Sanitizing Wipes		
	175 Count Canister	9010-06	--
	35 Count Canister	9011-12	--



PRODUCT PLACEMENT INDEX

GOJO HAND MEDIC® Professional Skin Conditioner	GOJO Ink & Stain Hand Cleaner
GOJO MULTI GREEN®	GOJO FAST WIPES® Hand Cleaning Towels
GOJO SUPRO MAX™	GOJO Luxury Foam Antibacterial Handwash
GOJO Luxury Foam Hair & Body Wash	GOJO Luxury Foam Handwash
GOJO POWER GOLD® Hand Cleaner with CRUSHABLES®	PURELL® Instant Hand Sanitizer

Dispensers

Description	Order Number	Case Pack	Color
GOJO HAND MEDIC Dispenser	8200-12	12	Black
GOJO PRO™ 5000 Dispenser	7500-01	1	Black
GOJO PRO™ 2000 Dispenser	7200-01	1	Black
GOJO Flat Top Gallon Dispenser	1279-01	1	Tan
GOJO FMX-20™ mL Dispenser	5255-06	6	Black
GOJO FMX-12™ mL Dispenser	5155-06	6	Black
PURELL NXT SPACE SAVER™ Dispenser	2120-06	6	Dove Gray

For complete product and program information,
visit <http://manufacturing.gojo.com>
To request a needs analysis, call **1-800-321-9647**.



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2. Goetzel RZ, Absence, Disability and Presenteeism Cost Estimates of Certain Physical and Mental Health Conditions Affecting U.S. Employees. J Occup Environ Med. 2004; 46: 398-412
3. C. P. Gerba. Germs in the Workplace. Unpublished observational study. University of Arizona
4. FedEx Outcome Study Executive Update: Interim Report, July 27, 2004, (unpublished) GOJO Industries, Inc., 90.3% confidence interval.
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6. White, Cindy, et al. The effect of hand hygiene on illness rate among students in university residence halls. AJIC. October 2003.
7. Bureau of Labor Statistics, U.S. Department of Labor, December 2004.
8. The Lewin Group, Inc. 2005. The Burden of Skin Diseases. Prepared for The Society for Investigative Dermatology and The Academy of Dermatology Association.
9. Strategic Consumer Research Inc. November 2004. Awareness, Usage and Perceptions of Hand Soap and Hand Sanitizers within the Metalworking Industry.

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