

Mike's Corner

"Pro Tip..."

Let us help you select the right product for the job and get professional results.

Spray Buffing vs Burnishing A Cost Comparison

In today's business world it is extremely important to control costs...in fact, cost justification is the name of the game! You merely have to read any financial section to see what is happening to dot com technology companies such as Nortel to see what a lack of control can do. Included in this control is ensuring that the most efficient systems are in place and the right equipment is available to create the right image and work environment for your company.

The following shows two methods of floor maintenance and the relative cost to perform them. The comparison is based on:

Facility size:	10,000 sq. ft.
Labour Rate:	\$10.00 per hour
Time to do Task:	Based on ISSA tables

BUFFING:

Machine	Time (minutes)	Cost Per Task
20" 175 RPM	250	\$41.65
20" 300 RPM	150	\$24.99

BURNISHING: (Walk-behind Machine)

20" 1000 RPM	70	\$11.66
20" 2000 RPM	60	\$10.00

Purchasing an Ultra High Speed Floor Care System:

It's obvious that burnishing is more cost effective than spray buffing but what about justifying the cost of purchasing a burnishing machine? You still need the 20" low speed or 2 speed "swing" machine for other floor maintenance tasks.

Based on the numbers above and doing buffing or burnishing once per week (52 times per year):

SYSTEM	MACHINE	SPEED	COST	YEARLY
Spray Buffing	20" floor machine	175 rpm standard speed	\$41.65	\$2165.80
Burnishing	20" floor machine	2000 RPM high speed	\$10.00	\$ 520.00
		Net Annual Savings		\$1645.80

The cost of purchasing a walk-behind burnisher:

20" ADVANCE UHS (2000 RPM) BURNISHER	#201503	\$3420.80
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PAYBACK:

2.08 YEARS

Work it out with your own facility size, labor rate and frequency or ask your Swish representative to assist you. It will improve the appearance of your facility and cut your costs.....a winning combination!

